

OFFICIAL NOTICE AND AGENDA

Notice is hereby given that the **North Central Community Services Program Board** will hold a meeting at the following date, time, and location shown below.

Thursday, July 25, 2024 at 3:00 pm

North Central Health Care, **Eagle Board Room, 2400 Marshall Street, Suite A,** Wausau WI 54403

Persons wishing to attend the meeting by phone may call into the telephone conference beginning five (5) minutes prior to the start time indicated above using the following number:

Meeting number: 1-408-418-9388 **Access Code:** 2496 919 9320 **Password:** 1234

Our Mission

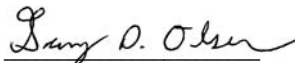
Langlade, Lincoln, and Marathon Counties partnering together to provide compassionate and high-quality care for individuals and families with mental health, recovery, and long-term care needs.

AGENDA

1. Call to Order
2. Chairman's Announcement(s)
3. Introduction of Marnie Bredlau, Director of Human Resources and Tom Onan, Compliance Officer – G. Olsen
4. Public Comment for Matters Appearing on the Agenda (Limited to 15 Minutes)
5. Consent Agenda and Monitoring Reports
 - A. Board Minutes and Committee Reports
 - i. ACTION: *Motion to Approve the January 25, 2024 NCCSP Board Minutes*
 - ii. FOR INFORMATION: Minutes of the February 22, March 27, April 24, 2024, May 29, 2024 Executive Committee Meetings
6. Board Discussion and/or Action
 - A. Educational Presentations
 - i. ACTION: *Motion to Approve Revised Purchasing Policy* – G. Olsen
 - ii. Review of NCHC Programs – G. Olsen
 - iii. Financial Update – J. Hake
 - iv. Pine Crest Nursing Home Update – G. Olsen
 - v. Compliance Officer/Restructuring Update – G. Olsen
7. Board Calendar and Future Agenda Items
 - A. Next Board Meeting: Thursday, September 26, 2024 at 3:00 p.m.
8. Adjourn

Any person planning to attend this meeting who needs some type of special accommodation in order to participate should call the Administrative Office at 715-848-4405. For TDD telephone service call 715-845-4928.

NOTICE POSTED AT: North Central Health Care
COPY OF NOTICE DISTRIBUTED TO:
Wausau Daily Herald, Antigo Daily Journal, Tomahawk Leader,
Merrill Foto News, Langlade, Lincoln & Marathon County Clerks Offices


Presiding Officer or Designee

DATE: 07/17/2024 TIME: 1:00 PM BY: D. Osowski

NORTH CENTRAL COMMUNITY SERVICES PROGRAM

BOARD MEETING MINUTES

January 25, 2024

3:00 p.m.

North Central Health Care

Present: X	Eric Anderson	X	Randy Balk	X _(WebEx)	Chad Billeb
X	Angela Cummings	X	Kurt Gibbs	X	Liberty Heidmann
EXC	Jeremy Hunt	X _(WebEx)	Renee Krueger	ABS	Alyson Leahy
X	Lance Leonhard	ABS	Bruce McDougal	X	Dave Oberbeck
X _(WebEx)	Jessi Rumsey	X _(WebEx)	Robin Stowe		

Staff Present: Gary Olsen, Jason Hake, Vicki Tylka, Marne Schroeder, Amanda Flatter

Others: Dejan Adzic, Deputy Corporation Counsel_(WebEx)

Call to order

- Meeting was called to order by Chair Gibbs at 3:00 p.m.

Chairman's Announcements

- Thanks and appreciation given to all who serve on and support the NCCSP Board.

Public Comment for Matters Appearing on the Agenda

- None

Consent Agenda

- **Motion**/second, Cummings/Leonhard, to approve the November 30, 2023 NCCSP Board Minutes. Motion carried.

Educational Presentation

- Adult Protective Services (APS) – Marne Schroeder, Director of Community Treatment and Amanda Flatter, Manager of APS
 - Information provided on DHS 55 and services provided by APS which include outreach, counseling, referral and coordinating services, case management, guardianship referrals, adult at risk, elder at risk, etc. A total of 1098 APS clients were served in 2023
 - Priorities for 2024 include being fully staffed, increase knowledge of mental health and 51 system, collaboration across networks, and increase education distribution to community partners

Year-End Financial Update – J. Hake

- J. Hake provided a review of the draft December financials and preliminary year end financials. There has been a significant positive change in the Behavioral Health Services net income due primarily to the change in practice and strategies that have been implemented.
- Chair Gibbs complimented staff on the diligent work in turning the financial picture of the organization around.
- Today we received notification from DHS that we can fully open the Medically Monitored Treatment (MMT) program and are in process of preparing for a full census of 16 and reaching out to partners.

Board Calendar and Future Agenda Items

- Next Meeting of the Board: March 28, 2024 at 3:00 p.m.
 - Agenda will include discussing 2025 budget and an update on Pine Crest Nursing Home

Adjourn

- **Motion**/second, Leonhard/Heidmann, to adjourn the meeting. Motion carried. Meeting adjourned at 3:50 p.m.

Minutes prepared by Debbie Osowski, Senior Executive Assistant

NORTH CENTRAL COMMUNITY SERVICES PROGRAM EXECUTIVE COMMITTEE MEETING MINUTES

February 22, 2024

10:00 a.m.

North Central Health Care

Present:	X	Kurt Gibbs	X	Renee Krueger
	X	Lance Leonhard	X	Robin Stowe

Staff: Gary Olsen, Jason Hake

Call to Order

- Meeting was called to order by Kurt Gibbs, Chair, at 10:00 a.m.

Public Comments

- None

Approval of January 31, 2024 Executive Committee Meeting Minutes

- **Motion**/second, Krueger/Leonhard, to approve the January 31, 2024 Executive Committee meeting minutes. Motion carried.

Financial Update – J. Hake

- Jason Hake reviewed the January monthly financials included in the meeting packet. January ended with a net income of \$762,944.

Pine Crest Nursing Home Update – G. Olsen

- Lincoln County Board met on Mon, Feb. 19 and approved the amendment to the nursing home management agreement. They also approved the sale of Pine Crest effective June 30, 2024. A team is being created to help with the transition to the new owners. The new owners met with staff yesterday.

2024 Wage Scale – G. Olsen and J. Hake

- Per the Tri-County Agreement, the Executive Committee sets the wage scale each year. The Committee is being asked to approve a 3% increase in the wages scale for 2024.
- NCHC is in the process of conducting a wage scale study. When the new wage scale study is completed, the company will present a report to the Executive Committee for their approval. Committee agreed the wage study is important to maintain competitive wage scales.
- **Motion**/second, Leonhard/Krueger, to approve the 2024 wage scale as presented. Motion carried.

Closed Session

- **Motion**/second, Leonhard/Stowe, to go into Closed Session (Roll Call Vote Suggested), pursuant to Wis. Stat. s. 19.85(1)(c), for the purpose of considering employment, promotion, compensation, or performance evaluation data of any public employee over which the governmental body has jurisdiction or exercises responsibility, to wit: Review and consider salary and pay range adjustments for specific senior leadership positions. Roll call vote taken. All indicated aye. Meeting convened in Closed Session at 10:42 a.m.

Motion to Return to Open Session and Possible Announcements and/or Action Regarding Closed Session Items

- **Motion**/second, Krueger/Leonhard, to return to open session at 11:50 a.m.
- Motion/second, Stowe/Leonhard, to approve the salary and pay range adjustments for specific senior leadership positions as discussed and implement the compensation increases as discussed in closed session. Motion carried.

Adjourn

- **Motion**/second, Leonhard/Krueger, to adjourn the meeting at 12:03 p.m. Motion carried.

NORTH CENTRAL COMMUNITY SERVICES PROGRAM EXECUTIVE COMMITTEE MEETING MINUTES

March 27, 2024

1:00 p.m.

North Central Health Care

Present: X Kurt Gibbs X_(WebEx) Renee Krueger
EXC Lance Leonhard X_(WebEx) Robin Stowe

Staff: Gary Olsen, Jason Hake

Others: Dejan Adzic, Marathon County Deputy Corporation Counsel

Call to Order

- Meeting was called to order by Kurt Gibbs, Chair, at 1:02 p.m.

Public Comments

- None

Approval of February 22, 2024 Executive Committee Meeting Minutes

- **Motion**/second, Krueger/Stowe, to approve the February 22, 2024 Executive Committee meeting minutes. Motion carried.

Financial Update – J. Hake

- Jason Hake reviewed the February monthly financials included in the meeting packet. February ended with a net income of \$480,434 with a year-to-date net income of \$1,091,181.

Pay Grade Changes – G. Olsen

- Gary Olsen reported that with the current HR Director position vacant, we looked at wages of comparable positions. Based on information that has been gathered, we changed the pay grade from 75 to 77.

Pine Crest Nursing Home Update – G. Olsen

- The sale is moving forward with the last date under management of North Central Health Care on June 30, 2024. There will be runout on billing after that date.
- Meetings have been held and have gone well with new owners, staff, residents and families.
- A NCHC Transition Team was organized and sub-groups are meeting to accomplish the multitude of task.

Providing Services to Other Entities – G. Olsen

- Per the Tri-County Agreement Executive Committee approval is needed before adding any new services. We have recently learned of several services NCHC has been providing for a number of years that are outside our Core Services.
- Following discussion, the Committee asked for legal counsel review and to discuss this again at the next meeting of the Committee.

Recommendations of the Medical Staff

- **Motion**/second, Stowe/Krueger, to approve the following recommendations of the Medical Staff: Initial appointment of Kessa Erickson, APNP; Reappointments of Daniel Hoppe, MD, and Gregory Varhely, MD, and Amendment to Appointments of Heidi Heise, APNP, Theresa Micke, PA-C, Sabrina Spets, APNP, and Hannah Wenzlick, PA. Motion carried.

Adjourn

- **Motion**/second, Stowe/Krueger, to adjourn the meeting at 1:56 p.m. Motion carried.

Minutes prepared by Debbie Osowski, Senior Executive Assistant

NORTH CENTRAL COMMUNITY SERVICES PROGRAM EXECUTIVE COMMITTEE MEETING MINUTES

April 24, 2024

1:00 p.m.

North Central Health Care

Present:	X	Kurt Gibbs	X	Renee Krueger
	X	Lance Leonhard	X	Robin Stowe

Staff: Gary Olsen, Jason Hake

Others: Dejan Adzic, Marathon County Deputy Corporation Counsel(WebEx),
Laura Scudiere, Marathon County Health Officer, and Tara Draeger, Aspirus,
Representing the Mental Health Collaborative

Call to Order

- Meeting was called to order by Kurt Gibbs, Chair, at 1:05 p.m.

Public Comments

- None

Approval of March 27, 2024 Executive Committee Meeting Minutes

- **Motion**/second, Stowe/Krueger, to approve the March 27, 2024 Executive Committee meeting minutes. Motion carried.

Transfer Suicide Prevention Marathon County to the Mental Health Collaborative

- Gary Olsen provided a summary of how North Central Health (NCHC) has historically managed the donated funds for Suicide Prevention Marathon County (SPMC). D. Adzic explained the legal limitations of receiving donated funds as a governmental organization. Last fall G. Olsen notified SPMC that NCHC would not be continuing the oversight of the SPMC funds and was asked that they identify a qualified 501c3 to transfer the funds to. Unfortunately, SPMC has not identified a qualified 501c3 therefore, it is recommended the funds be transferred to The Mental Health Collaborative.
- Laura Scudiere and Tara Draeger provided an overview of The Mental Health Collaborative. The bylaws for the Collaborative include suicide prevention which qualifies them to receive the funds and they have the ability to receive the SPMC funds.
- **Motion**/second, Leonhard/Stowe, to authorize the transfer of SPMC donated funds, after existing bills are paid, to The Mental Health Collaborative. Motion carried.

Financial Update – J. Hake

- A metrics sheet was distributed and reviewed.
- The March monthly financials were reviewed.

Pine Crest Nursing Home Update – G. Olsen

- The Pine Crest Transition Team continues to work on the transition of operations to the new owners on June 30. A few items that will continue through the end of 2024.

Joint Commission Visit – G. Olsen

- Joint Commission arrived on Monday last week for their survey of non-nursing home programs. Jennifer Peaslee did an excellent job navigating the process with surveyors and NCHC staff. We will have 45 days from the date we receive the survey report to complete high-level items, 60 days to complete all items, and will conclude with a follow-up survey.

Providing Laundry Services to Other Entities – G. Olsen

- It is felt that NCHC should focus on core services rather than providing services to other entities that are not part of the core services in our three counties.

Executive Director Work Plan – G. Olsen

- The 2024 Executive Director Work Plan was distributed and reviewed.

Adjourn

- **Motion**/second, Stowe/Leonhard, to adjourn the meeting at 2:52 p.m. Motion carried.

NORTH CENTRAL COMMUNITY SERVICES PROGRAM EXECUTIVE COMMITTEE MEETING MINUTES

May 29, 2024

1:00 p.m.

Virtual Only Meeting

Present: X_(WebEx) Kurt Gibbs X_(WebEx) Renee Krueger
EXC Lance Leonhard X_(WebEx) Robin Stowe

Staff: Gary Olsen, Jason Hake

Guest: Christine Vorpapel

Call to Order

- Meeting was called to order by Kurt Gibbs, Chair, at 1:02 p.m.

Public Comments

- None

Approval of April 24, 2024 Executive Committee Meeting Minutes

- **Motion**/second, Krueger/Stowe, to approve the April 24, 2024 Executive Committee meeting minutes. Motion carried.

Recommendations of Medical Staff

- **Motion**/second, Stowe/Krueger, to approve the recommendations of Medical Staff: Initial appointments: Shamim Anwar, M.D., Ridhwi Mukerji, M.D., Bret Stysly, M.D., and amendments for Kessa Erickson, APNP, Heidi Heise, APNP, Theresa Micke, PA-C, Hannah Wenzlick, PA-C, and Kimberly Hoenecke, D.O. Motion carried.

Financial Update – Jason Hake

- April financials were reviewed.
- Department of Health Services (DHS) notified us of a decrease in our expected 2024 supplemental payment of about \$860,000 and believe it is due to a delay by DHS of an updated appraisal of the new nursing home. We are working with DHS and our auditors to remedy the situation and will keep the Committee updated.

2024 Budget Update – J. Hake

- This should read the 2025 Budget Update.
- Process is the same as last year. Budget book will be provided to the Executive Committee in August. Challenges for the 2025 budget will be the transition of Pine Crest Nursing Home, rising health insurance costs, an increase in the debt payment, and potential wage increases with results of a wage and classification study.
- Metrics are being re-worked following feedback from the Committee and results of The Joint Commission Survey resulting in value added information.


Pine Crest Nursing Home Update – G. Olsen

- Will be discussing Accounts Receivable items with Lincoln County and meeting with Pine Crest employees this week.
- Following intensive legal review, PTO banks of Pine Crest employees will be paid directly to the employees due to IRS laws and regulations rather than transferring the PTO banks to the new owner.

Adjourn

- **Motion**/second, Stowe/Krueger, to adjourn the meeting at 1:34 p.m. Motion carried.

Minutes prepared by Debbie Osowski, Senior Executive Assistant

Policy Title: Purchasing & Procurement	 North Central Health Care <small>Person centered. Outcome focused.</small>
Policy #: 300-xxx	
Date Issued: 12/13/2023	Program: Business Operations 300
	Policy Contact: Managing Director of Finance and Administration

Related Forms & Manuals

Purchase Order Form (available in the Purchasing area)
Purchasing Procedure Manual

1. Purpose

The purpose of the policy is to maintain a consistent ordering procedure for all NCHC programs and to utilize buying groups providing beneficial pricing for NCHC and to ensure all purchases are approved by the correct individual within the program. NCHC's goal is to achieve an effective and efficient procurement of goods and services that are consistent with quality and delivery needs at the lowest possible cost.

2. Policy

Fair and open competition is a core principle of public procurement and inspires public confidence that goods and services are procured equitably and economically. Documentation of the acts taken and effective monitoring mechanisms are important means of avoiding improprieties and establishing public confidence in the procurement process. It is the duty of all NCHC staff to maintain the public trust by adhering to NCHC standards of professional conduct and ethical behavior. All NCHC personnel are responsible for maintaining the integrity of the procurement process and will be held accountable for actions taken that do not conform to the established procurement process.

3. Application

This Policy applies to contracts for the procurement of supplies, services, and construction, entered into by NCHC and to every expenditure of public funds by NCHC for public purchasing irrespective of its source. It also applies to any sale or other disposition of public property by NCHC.

When the procurement involves the expenditure of federal or state assistance or contract funds, the procurement shall be conducted in accordance with any applicable mandatory federal or state law and regulation not reflected in this Policy. Nothing in this Policy shall prevent NCHC from complying with the terms and conditions of any grant, gift or bequest consistent with law.

4. Program Specific Procedures

4.1. Budget limitations are to be considered on all purchases. When making purchases, NCHC employees are required to act in the best interests of the organization. No staff member shall benefit in a personal manner as a result of any purchase made by NCHC.

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Author(s): Dejan Adzic

Next Review Date:

Owner: Managing Director of Finance & Admin

Approver: Executive Director

4.2. The purchasing function is responsible to ensure that purchases of materials and equipment are obtained at prices that are most beneficial to the organization.

4.3. Director of Accounting must be notified of all rebates, which are considered revenue to the institution. The Director of Accounting will be responsible for monitoring all rebates and vendor incentives. Every effort will be made to include discounts into the pricing. Rebates received after the fact will be recorded into purchasing and used to offset the cost of memberships in buying groups.

4.4. The purchase of supplies and equipment is authorized in advance of purchase as part of the budgetary process. Program Leaders may proceed (through the Purchasing function) with purchases of routine nature provided they are budgeted. All budgeted capital expenditures need approval from the Managing Director of Finance and Administration prior to purchase. Non-budgeted or emergency items will be presented to the Senior Leadership Team for consideration and approval. All non-budgeted purchases exceeding \$10,000 shall also require the independent approval of Managing Director of Finance and Administration and/or Executive Director. See Paragraph 7.7 for emergency expenditures.

~~4.5. Senior Leadership approvals are required for all capital expenditures that are included in the budget and emergency expenditures as described in Paragraph 7.7 of this Policy. Managing Director of Finance and Administration and/or Executive Director approval are required for unbudgeted capital purchases.~~

~~4.6.4.5.~~ When the need to dispose of NCHC assets or equipment arises, the program shall contact ~~Senior Leadership Team for instruction~~ the Director of Accounting for instructions on how to dispose of the items. Items may be redeployed, sold, donated for a public purpose if permissible under applicable law, or stored for future use. Asset identification information will be provided to the Director of Accounting for accounting purposes.

5. Developing Specifications

Specifications establish the design, type, quality, functional capability and performance level desired. Identify the need and the key factors to fulfill the need completely. Be specific, identify grade, type, or other industry standards that must be met. It is very difficult to disqualify a poor quality product if the specifications are vague or limited.

Specifications include, but are not limited to:

- Type of construction or materials.
"Product shall be stainless steel" is typically not specific enough in most cases.
"Product shall be 20 gauge 304 stainless steel" is a much better specification.
- Minimum level of performance required.
"High capacity fan" is typically not specific enough in most cases.
"Fan shall be 50 CFM (cubic feet per minute) minimum" is a much better specification.
- Physical characteristics, size, weight, color, shape, etc.
"Lightweight design" is typically not specific enough in most cases.
"Product weight shall not exceed 20 lbs." is a much better specification.
- Delivery and installation requirements. Is NCHC responsible for unloading the product from the vendor's truck? Does the product need to be unloaded by the vendor and set in

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- a specific location? Is the vendor required to install the product?
- Quantity and packaging requirements. 1000 items loose in a box or 10 bundles of 100?
- Warranty requirements.
- Training requirements.
- This or equal quality. Identify a specific product (by manufacturer and part number) that meets all our needs and allow bidders to bid that product or an alternate product of equal quality.
- Scope of services. Include method of service delivery, onsite, online, phone, etc. Identify timeliness of service delivery, response time, lead time, time to complete project. Describe in detail what is required including outcomes desired.

6. Procurement Thresholds and Approval Levels

In determining the amount of the purchase, must take into consideration the entire amount paid during the term of the contract. If contract auto renews on ongoing basis, must factor in at least the projected cost over a five-year period.

Micro Purchases

- Purchases up to \$9,999.00
- No quotation or a cost/price analysis is necessary if price is determined to be fair and reasonable
- Cannot divide contract to lower cost below small purchase threshold to avoid competitive bidding requirements
- Purchases should, when practicable, be distributed equitably among qualified suppliers (to the extent practicable)
 - Ex. If two local businesses are selling identical writing utensils for \$.25 per piece, and all other factors being the same, NCHC should strive to purchase 50% of the necessary quantity from one business and 50% from the other in order to ensure equitable distribution.

Small Purchases (*Does not apply to public work improvement projects that exceed \$25,000.00*)

- Purchases ranging from \$10,000.00-\$79,999.00
- Price and rate quotes must be obtained from at least three (3) qualified sources
 - Price rate quotes must be documented in writing and retained by organization for audit and other purposes
- Must be approved by NCHC Managing Director of Finance and Administration
- Cannot divide contract to lower cost below small purchase threshold to avoid competitive bidding requirements

Large Purchases (>\$80,000.00)

Sealed Bids

- Used when product specifications can be clearly defined
- Preferred method for construction projects
- Requires formal advertising

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- Two or more bidders are willing and able to respond
- Public bid opening is required
- Award to lowest cost responsible bidder

Competitive Proposal

- Used when sealed bids method is not appropriate and award cannot be made strictly on specification or price
- Requires advertising
- Must include written method for conducting the technical evaluation
- Responses must be solicited from multiple qualified sources
- Award should be fixed price or cost reimbursable

Sole Source

- Only used in following circumstances:
 - Product and/or services is available through a single source
 - Public exigency or emergency will not permit delay required for competition
 - Awarding federal agency has expressly authorized a noncompetitive process
 - After solicitation of number of sources, competition is deemed inadequate
- Must be documented in detail and documentation must be retained for audit and other organizational purposes

7. Procurement Methods

The following methods are approved competitive processes to be used in the procurement process. The Managing Director of Finance and Administration should be contacted to determine the best method for a particular procurement. The Executive Director shall have the final authority on the method of procurement to be used. For procedural requirements that are applicable to the undermentioned procurement methods, the rules and procedures set forth in NCHC's Procurement Procedure Manual must be followed.

7.1. Simplified Bidding/Acquisition

"Simplified bidding" is a method of procurement used when the estimated cost of a transaction is \$79,999.00 or less. Simplified bidding takes place when three or more qualified suppliers are solicited to submit bids on a procurement. However, "three or more" is a minimum. The definition of "three or more" bidders is not to be used to restrict competition or to prevent qualified bidders from bidding on procurements.

7.2. Request for Bid (RFB)

A Request for Bid is an advertised solicitation that is conducted by the Purchasing Department for goods and services for \$80,000.00 or more and that can be defined with clear specifications.

7.3. Request for Proposal (RFP)

A Request for Proposal is an advertised solicitation conducted by the Managing Director of Finance and Administration that is used for goods and/or services that are not able to be clearly

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defined, outcome requirements that have multiple methods to accomplish, or for projects for which the skill or quality of the Contractor needs to be weighed with the cost. RFP solicitations are weighted and scored by an evaluation team and awarded to the highest scoring proposer.

7.4. Request for Information (RFI)

A Request for Information is a type of request used when information and pricing is not readily available for goods, professional services, specialized services or specific construction projects that require a higher degree of skill than usual. The Request for Information may be used to create a short list of vendors for either direct negotiation or bid requests.

7.5. Cooperative Purchasing/Participation in Buying Groups

NCHC may participate in, sponsor, conduct, or administer a cooperative purchasing agreement for the procurement of goods and services. Cooperative purchases shall be made in accordance with public procurement principles of open and equitable competition. NCHC may also purchase from any other government entity or from State awarded contracts without the intervention of bids (Section 66.0131 (2) Wis. Stat.). NCHC is a party to multiple cooperative purchase partnerships. The department soliciting the procurement should contact the NCHC Managing Director of Finance and Administration in order to obtain information regarding the buying groups that NCHC is a party to.

7.6. Sole Source Purchasing

The Managing Director of Finance and Administration, after approval from the Executive Director, may procure goods and services without competition when the Managing Director of Finance and Administration determines in writing, after conducting a good faith review of reasonably available sources, that there is only one source for the required supply, service or construction item, and when allowed by law. The Managing Director of Finance and Administration shall conduct negotiations, as appropriate, as to price, delivery, and terms. The Managing Director of Finance and Administration shall maintain a public record of sole source procurement that lists each contractor's name, the amount and type of each contract, a listing of the item(s) procured under each contract, and the identification number of each contract file.

7.7. Emergency Purchases

The Managing Director of Finance and Administration and/or the Executive Director may make or authorize others to make emergency procurements of supplies, services or construction items when there exists a threat to public health, welfare, or safety, provided that such emergency procurements shall be made with as much competition as is practicable under the circumstances. The Managing Director of Finance and Administration shall include in the contract file a written determination of the basis for the emergency and for the selection of the particular contractor. As soon as practicable, the Managing Director of Finance and Administration shall notify the Executive Director and make a record of each emergency procurement setting forth the contractor's name, the amount and type of the contract, a listing of the item(s) procured under the contract, and the identification number of the contract file.

7.8. Used Equipment Purchases

The purchase of used equipment from vendors when, in the discretion of the department's respective head, the purchase of said used equipment will result in considerable savings to

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Approver: Executive Director

NCHC, shall be submitted to the Managing Director of Finance and Administration or Executive Director's review. Respective department head must provide written justification to Managing Director of Finance and Administration or Executive Director for review and approval.

7.9. Public Work or Public Construction Projects

Public work is construction of roads, signs, or other systems carried out by the government for the use and benefit of the community. Public construction means a contract for the construction, execution, repair, remodeling or improvement of a public work or building or for the furnishing of supplies or material of any kind, proposals for which are required to be advertised for by law. Any improvement, remodel, remediation, expansion, repair, to any county owned building, utility, or fixture, has been interpreted to constitute public construction. Public contracts do not include equipment.

Wisconsin Statute § 59.52(29)(a) sets the limits on NCHC's ability to adopt its own procurement standards as they relate to public construction projects. For contracts involving public construction, all matters, negotiations, bidding procedure, etc. shall be referred Marathon County Facilities & Capital Maintenance Department or to Marathon County Corporation Counsel.

8. Information Technology Purchases

All requisitions and purchases for information technology (IT) equipment or software must have prior approval from the CCIT Director. If a RFB or RFP is issued, the CCIT Director shall provide input about the compatibility and other issues related to the software or equipment prior to an award being made. This is to ensure the compatibility of the requested equipment and software with existing systems and also ensure the new technology does not pose risks to cybersecurity of County systems. The CCIT Director may waive the compatibility requirement.

9. Limited Exceptions to Procurement Requirements

This section outlines exceptions to the standard procurement requirements for specific situations related to contracted physicians, non-physician professional clinical services, and staffing agencies. It's important to note that compliance with Stark Law requirements and adherence to the NCHC's Physician Compensation Policy (for contracted physicians) and NCHC's Provider Compensation Fair Market Value Calculation (for all providers) are mandatory for both new and existing service arrangements.

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9.1 Contracted Physicians

- New Services. Contracting with new independent contractor physicians shall be exempt from the large purchase threshold. However, these arrangements must follow the small purchase procedures outlined in Section 6.

- Continuation of Existing Services. Existing contracts with physicians can be renewed without adhering to procurement thresholds. Renewals must comply with Stark Law requirements and all compensation arrangements must adhere to both the NCHC Physician Compensation Policy and NCHC's Provider Compensation Fair Market Value Calculation.

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9.2 Non-Physician Professional Clinical Services

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Author(s): Dejan Adzic

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Owner: Managing Director of Finance & Admin

Approver: Executive Director

- New Services. Similar to contracted physicians, there shall be a waiver of the large purchase requirements when contracting for new non-physician professional clinical services. These arrangements must follow the small purchase procedures in Section 6 and, in addition, these arrangements must also adhere to NCHC's Provider Compensation Fair Market Value Calculation.

- Continuation of Existing Services. The renewal process for non-physician professional clinical services mirrors that of contracted physicians (outlined above). Renewals are exempt from procurement thresholds but all payment arrangement must comply with NCHC's Provider Compensation Fair Market Value Calculation.

9.3 Staffing Agency Contracts

- New Services. Similar to the above categories, the large purchase threshold is waived for contracting with staffing agencies for clinical services. Accordingly, these arrangements must follow the small purchase procedures outlined in Section 6 above.

- Continuation of Existing Services. All agency contracts, including those under the small purchase threshold, shall be reviewed at least every three years to ensure the organization is receiving the best value. Additionally, if a specific agency physician or professional works more than 0.5 FTE (Full-Time Equivalent) on an annual basis, then compensation must fall within NCHC's Provider Compensation Fair Market Value Calculation or, in the alternative, three quotes must be obtained from different agencies annually to ensure the organization is getting the best value for services procured.

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9-10. Tied Bids

Tied bids exist when the total costs of two or more responses to a request for bid are identical. Cost totals can be carried out to two decimal points to break a tie. Tied bids do not apply to requests for proposals. If the final scores of two or more proposals are identical, the best and final offer process shall be used to break the tie. If a tie bid occurs, award may be made to the bidder offering the best additional economic benefit to NCHC such as discounts for early payment, volume discounts, more advantageous contract term, etc. If all economic benefits are equal, the Managing Director of Finance and Administration or designee and one witness may conduct and document one of the following processes to complete the award:

- o If only two vendors are tied, flip a coin: Assign "heads" to the vendor whose company name is alphabetically first, and "tails" to the other vendor. Flip the coin allowing the coin to come to rest on the floor. If "heads" is up, the vendor whose company name is alphabetically first wins. If "tails" is up, the other vendor wins.
- o If more than two vendors are tied, draw lots: Assign similar sized pieces of paper for each tied vendor and conduct a blind draw to select one awarded vendor. The process used and the results shall be documented on the bid tabulation.

10-11. Contractor/Vendor Selection

Although efforts should be made to award all contracts to the lowest cost responsible bidder whenever possible, lowest price is not always the sole consideration in determining the contractor and/or vendor best suited for meeting organizational purchasing needs. When making

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decisions regarding purchasing, all department staff should be cognizant of long term impacts on NCHC for any given contract and ensure that the contractor and/or vendor selected will be the highest quality and most cost efficient option for NCHC over the entire duration of the contract. For example, when one contractor/vendor has the lowest bid, but the maintenance costs over the product life cycle are significantly more than the bid price gap between two contractors/vendors, NCHC should select the contractor/vendor that provides NCHC with highest quality and best price over the contract and/or product life cycle. Other considerations include, but are not limited to, the following:

- Contractor/vendor reputation and quality;
- Product warranties and other quality indicators;
- Compatibility of product with NCHC's systems;
- Whether staff training is offered as part of the product/service delivered or whether training and implementation will result in additional acquisition costs;
- Availability of goods/services within the required delivery time;
- Financial stability of the vendor;
- Payment terms;
- Any other factor resulting in increased value and/or decreased cost to NCHC.

44.12. Appeals Process

If unsuccessful bidder, offeror or contractor can show good cause as to why an award of contract was not in the best interests of NCHC, a formal protest must be filed with the Managing Director of Finance and Administration, in writing, within five (5) business days of the date of notice of award. The written notice of intent to protest must identify the Statutes or NCHC Policy provisions that are alleged to have been violated.

The Managing Director of Finance and Administration shall inform the Executive Director and conduct an investigation regarding each protest and may request information from departments or Legal Counsel when necessary. The Managing Director of Finance and Administration may also create an evaluation team to review the merits of the protest, depending on the complexity of the project.

The decision of the Managing Director of Finance and Administration may be appealed to the Executive Director within five (5) working days of issuance. The appeal must allege a violation of a Wisconsin Statute or a NCHC Policy provision.

42.13. Ethics in Public Contracting

Employees' Conflict of Interest

It shall be unethical for an employee to participate, directly or indirectly, in a procurement when the employee knows or should know that:

- the employee or any member of the employee's immediate family has a financial interest pertaining to the procurement; or
- any other person, business or organization with whom the employee or any member of an employee's immediate family is negotiating or has an arrangement concerning prospective employment is involved in the procurement.

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An employee or any member of an employee's immediate family who holds a financial interest in a disclosed blind trust shall not be deemed to have a conflict of interest with regard to matters pertaining to that financial interest.

Gratuities and Kickbacks

Gratuities. It shall be unethical for any person to offer, give or agree to give an employee or former employee, or for any employee or former employee to solicit, demand, accept or agree to accept from another person, a gratuity or an offer of employment in connection with any decision, approval, disapproval, recommendation, preparation or any part of a program requirement or a purchase request, influencing the content of any specification or procurement standard, rendering of advice, investigation, auditing or in any other advisory capacity in any proceeding or application, request for ruling, determination, claim or controversy, or other particular matter, pertaining to any program requirement or a contract or subcontract or to any solicitation or proposal.

Kickbacks. It shall be unethical for any payment, gratuity or offer of employment to be made by or on behalf of a subcontractor under a contract to the prime contractor or higher tier subcontractor or any person associated with the prime contractor or higher tier subcontractor, as an inducement for the award of a subcontract, or order.

Contract Clause. The Managing Director of Finance and Administration shall ensure that the prohibition against gratuities and kickbacks prescribed in this section shall be conspicuously set forth in every contract and solicitation.

Prohibition Against Contingent Fees

It shall be unethical for a person to directly or by retaining another person to solicit or secure a NCHC contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies for the purpose of securing business.

Use of Confidential Information

It shall be unethical for any employee or former employee knowingly to use confidential information for the actual or anticipated personal gain of the employee or former employee or of that person's immediate family.

13.14. Socioeconomic Contracting

As part of the procurement process, NCHC shall take affirmative steps to assure that minority-owned, women-owned, small, and labor surplus area firms are appropriately considered for award. The affirmative steps must include at least the following:

- Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- Dividing total requirements, when economically feasible, into smaller tasks or quantities to

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permit maximum participation by small, minority-owned, and women-owned businesses;

- Establishing delivery schedules, where the requirement permits, which encourage participation by small, minority-owned, and women-owned businesses;
- Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce;
- Requiring the prime contractor, if subcontracts are to be let, to take the five previous, affirmative steps.

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North Central Health Care
Programs by Service Line - Current Month
June-24

	Revenue			Expense			Net Income/ (Loss)	Variance From Budget
	Actual	Budget	Variance	Actual	Budget	Variance		
BEHAVIORAL HEALTH SERVICES								
Adult Behavioral Health Hospital	613,033	698,682	(85,649)	500,404	601,659	101,256	112,629	15,606
Adult Crisis Stabilization Facility	240,525	227,792	12,733	156,350	185,440	29,090	84,175	41,823
Lakeside Recovery MMT	67,030	142,715	(75,685)	107,697	133,418	25,721	(40,666)	(49,964)
Youth Behavioral Health Hospital	196,480	252,205	(55,726)	229,884	332,124	102,241	(33,404)	46,515
Youth Crisis Stabilization Facility	83,627	120,130	(36,503)	111,568	100,529	(11,039)	(27,941)	(47,542)
Contracted Services (Out of County Placements)	-	-	-	189,464	-	(189,464)	(189,464)	(189,464)
Crisis Services	255,031	282,193	(27,162)	253,390	267,143	13,753	1,641	(13,408)
Psychiatry Residency	15,883	73,107	(57,224)	61,963	87,891	25,928	(46,080)	(31,296)
	<u>1,471,609</u>	<u>1,796,824</u>	<u>(325,215)</u>	<u>1,610,719</u>	<u>1,708,204</u>	<u>97,485</u>	<u>(139,110)</u>	<u>(227,730)</u>
COMMUNITY SERVICES								
Outpatient Services (Marathon)	408,652	506,883	(98,231)	425,260	553,068	127,808	(16,607)	29,577
Outpatient Services (Lincoln)	95,589	105,073	(9,484)	73,828	87,837	14,009	21,761	4,524
Outpatient Services (Langlade)	72,916	84,916	(12,000)	62,743	63,597	854	10,173	(11,146)
Community Treatment Adult (Marathon)	455,636	536,381	(80,745)	505,672	594,606	88,934	(50,036)	8,189
Community Treatment Adult (Lincoln)	72,732	79,305	(6,573)	83,616	88,893	5,277	(10,884)	(1,296)
Community Treatment Adult (Langlade)	22,472	35,652	(13,180)	38,813	64,124	25,310	(16,341)	12,130
Community Treatment Youth (Marathon)	578,726	578,846	(120)	598,099	562,165	(35,934)	(19,373)	(36,054)
Community Treatment Youth (Lincoln)	156,048	171,582	(15,534)	171,382	167,122	(4,260)	(15,334)	(19,794)
Community Treatment Youth (Langlade)	157,875	125,150	32,725	156,603	125,372	(31,231)	1,272	1,494
Hope House (Sober Living Marathon)	8,698	8,270	428	8,689	8,264	(425)	9	3
Sober Living (Langlade)	9,554	3,841	5,713	5,045	6,072	1,027	4,510	6,740
Jail Meals (Marathon)	-	-	-	(175)	-	175	175	175
	<u>2,038,899</u>	<u>2,235,900</u>	<u>(197,000)</u>	<u>2,129,576</u>	<u>2,321,119</u>	<u>191,543</u>	<u>(90,677)</u>	<u>(5,458)</u>
COMMUNITY LIVING								
Day Services (Langlade)	20,003	31,157	(11,154)	21,847	26,963	5,116	(1,844)	(6,038)
Supportive Employment Program	20,484	26,164	(5,680)	25,929	27,810	1,881	(5,444)	(3,799)
	<u>40,487</u>	<u>57,321</u>	<u>(16,834)</u>	<u>47,775</u>	<u>54,772</u>	<u>6,997</u>	<u>(7,288)</u>	<u>(9,837)</u>
NURSING HOMES								
Mount View Care Center	1,794,806	2,116,905	(322,099)	1,829,435	2,032,563	203,128	(34,629)	(118,971)
Pine Crest Nursing Home	1,072,944	-	1,072,944	1,074,626	-	(1,074,626)	(1,682)	(1,682)
	<u>2,867,750</u>	<u>2,116,905</u>	<u>750,845</u>	<u>2,904,061</u>	<u>2,032,563</u>	<u>(871,498)</u>	<u>(36,311)</u>	<u>(120,653)</u>
Pharmacy	530,999	676,612	(145,613)	529,637	722,244	192,608	1,362	46,995
OTHER PROGRAMS								
Aquatic Services	162,656	116,081	46,576	74,123	136,108	61,985	88,533	108,561
Birth To Three	129,860	-	129,860	129,860	-	(129,860)	-	-
Adult Protective Services	65,541	80,727	(15,186)	61,827	91,590	29,763	3,714	14,577
Demand Transportation	32,970	38,589	(5,619)	42,131	49,672	7,541	(9,162)	1,922
	<u>391,027</u>	<u>235,397</u>	<u>155,630</u>	<u>307,942</u>	<u>277,371</u>	<u>(30,571)</u>	<u>83,085</u>	<u>125,059</u>
Total NCHC Service Programs	<u>7,340,772</u>	<u>7,422,405</u>	<u>(88,524)</u>	<u>7,529,710</u>	<u>7,422,405</u>	<u>(102,309)</u>	<u>(188,938)</u>	<u>(190,834)</u>
SELF-FUNDED INSURANCE TRUST FUNDS								
Health Insurance Trust Fund	650,608	-	650,608	667,043	-	(667,043)	(16,435)	(16,435)
Dental Insurance Trust Fund	36,824	-	36,824	28,413	-	(28,413)	8,411	8,411
Total NCHC Self-Funded Insurance Trusts	<u>687,432</u>	<u>-</u>	<u>687,432</u>	<u>695,456</u>	<u>-</u>	<u>(695,456)</u>	<u>(8,024)</u>	<u>(8,024)</u>

North Central Health Care
 Programs by Service Line - Year to Date
 For the Period Ending June 30, 2024

	Revenue			Expense			Net Income/ (Loss)	Variance From Budget
	Actual	Budget	Variance	Actual	Budget	Variance		
BEHAVIORAL HEALTH SERVICES								
Adult Behavioral Health Hospital	4,024,343	4,192,091	(167,749)	3,203,600	3,609,955	406,355	820,742	238,606
Adult Crisis Stabilization Facility	1,598,990	1,366,754	232,237	1,024,619	1,112,637	88,018	574,371	320,255
Lakeside Recovery MMT	613,798	856,292	(242,494)	745,929	800,506	54,577	(132,132)	(187,917)
Youth Behavioral Health Hospital	1,881,741	1,513,232	368,509	1,523,538	1,992,746	469,208	358,203	837,717
Youth Crisis Stabilization Facility	742,685	720,778	21,907	606,604	603,175	(3,429)	136,081	18,478
Contracted Services (Out of County Placements)	-	-	-	912,494	-	(912,494)	(912,494)	(912,494)
Crisis Services	1,524,719	1,693,158	(168,439)	1,442,792	1,602,858	160,066	81,927	(8,373)
Psychiatry Residency	95,298	438,640	(343,342)	134,974	527,348	392,374	(39,676)	49,032
	<u>10,481,574</u>	<u>10,780,946</u>	<u>(299,371)</u>	<u>9,594,551</u>	<u>10,249,226</u>	<u>654,675</u>	<u>887,023</u>	<u>355,304</u>
COMMUNITY SERVICES								
Outpatient Services (Marathon)	2,535,343	3,041,300	(505,957)	2,746,994	3,318,405	571,411	(211,651)	65,454
Outpatient Services (Lincoln)	584,759	630,441	(45,681)	459,787	527,020	67,233	124,972	21,552
Outpatient Services (Langlade)	412,424	509,497	(97,073)	362,497	381,581	19,083	49,927	(77,989)
Community Treatment Adult (Marathon)	2,876,499	3,218,284	(341,785)	3,197,461	3,567,635	370,174	(320,962)	28,389
Community Treatment Adult (Lincoln)	396,304	475,831	(79,527)	418,463	533,358	114,895	(22,159)	35,368
Community Treatment Adult (Langlade)	146,822	213,911	(67,090)	238,295	384,742	146,446	(91,474)	79,357
Community Treatment Youth (Marathon)	3,136,289	3,473,075	(336,786)	3,430,891	3,372,988	(57,902)	(294,602)	(394,689)
Community Treatment Youth (Lincoln)	880,434	1,029,491	(149,057)	930,876	1,002,732	71,856	(50,442)	(77,200)
Community Treatment Youth (Langlade)	720,212	750,900	(30,687)	727,213	752,234	25,021	(7,001)	(5,666)
Hope House (Sober Living Marathon)	41,447	49,621	(8,174)	50,462	49,586	(876)	(9,015)	(9,050)
Sober Living (Langlade)	39,358	23,049	16,309	32,235	36,433	4,198	7,122	20,507
Jail Meals (Marathon)	74,265	-	74,265	39,464	-	(39,464)	34,801	34,801
	<u>11,844,156</u>	<u>13,415,398</u>	<u>(1,571,243)</u>	<u>12,634,638</u>	<u>13,926,715</u>	<u>1,292,077</u>	<u>(790,482)</u>	<u>(279,166)</u>
COMMUNITY LIVING								
Day Services (Langlade)	165,495	186,942	(21,447)	159,957	161,777	1,819	5,537	(19,627)
Supportive Employment Program	146,333	156,986	(10,653)	158,171	166,858	8,687	(11,838)	(1,966)
	<u>311,828</u>	<u>343,928</u>	<u>(32,100)</u>	<u>318,128</u>	<u>328,635</u>	<u>10,506</u>	<u>(6,300)</u>	<u>(21,593)</u>
NURSING HOMES								
Mount View Care Center	11,277,491	12,701,432	(1,423,942)	11,084,637	12,195,378	1,110,740	192,853	(313,201)
Pine Crest Nursing Home	7,282,599	-	7,282,599	6,728,838	-	(6,728,838)	553,761	553,761
	<u>18,560,089</u>	<u>12,701,432</u>	<u>5,858,657</u>	<u>17,813,475</u>	<u>12,195,378</u>	<u>(5,618,097)</u>	<u>746,614</u>	<u>240,560</u>
Pharmacy	3,582,430	4,059,673	(477,244)	3,522,800	4,333,466	810,667	59,630	333,423
OTHER PROGRAMS								
Aquatic Services	645,344	696,483	(51,139)	478,927	816,648	337,722	166,417	286,582
Birth To Three	259,720	-	259,720	259,720	-	(259,720)	-	-
Adult Protective Services	396,689	484,363	(87,673)	410,575	549,542	138,967	(13,886)	51,293
Demand Transportation	192,613	231,533	(38,920)	246,487	298,034	51,547	(53,874)	12,627
	<u>1,494,367</u>	<u>1,412,379</u>	<u>81,987</u>	<u>1,395,709</u>	<u>1,664,224</u>	<u>268,515</u>	<u>98,657</u>	<u>350,503</u>
Total NCHC Service Programs	<u><u>46,274,444</u></u>	<u><u>44,534,427</u></u>	<u><u>1,740,016</u></u>	<u><u>45,279,302</u></u>	<u><u>44,534,428</u></u>	<u><u>(744,874)</u></u>	<u><u>995,142</u></u>	<u><u>995,142</u></u>
SELF-FUNDED INSURANCE TRUST FUNDS								
Health Insurance Trust Fund	4,031,713	-	4,031,713	5,237,026	-	(5,237,026)	(1,205,312)	(1,205,312)
Dental Insurance Trust Fund	223,378	-	223,378	185,922	-	(185,922)	37,456	37,456
Total NCHC Self-Funded Insurance Trusts	<u>4,255,092</u>	<u>-</u>	<u>4,255,092</u>	<u>5,422,948</u>	<u>-</u>	<u>(5,422,948)</u>	<u>(1,167,856)</u>	<u>(1,167,856)</u>

North Central Health Care
Fund Balance Review
For the Period Ending June 30, 2024

	<u>Marathon</u>	<u>Langlade</u>	<u>Lincoln</u>	<u>Total</u>
YTD Appropriation (Tax Levy) Revenue	2,914,521	118,246	529,427	3,562,193
Total Revenue at Period End	32,074,414	2,875,936	11,324,094	46,274,444
County Percent of Total Net Position	69.3%	6.2%	24.5%	
Total Operating Expenses, Year-to-Date *	31,694,625	2,954,994	10,629,684	45,279,302
<i>* Excluding Depreciation Expenses to be allocated at the end of the year</i>				
Share of Operating Cash	10,131,245	908,413	3,576,906	14,616,563
Days Cash on Hand	58	56	61	59
Minimum Target - 20%	12,677,850	1,181,997	4,251,873	18,111,721
Over/(Under) Target	(2,546,605)	(273,585)	(674,967)	(3,495,157)
Share of Investments	-	-	-	-
Days Invested Cash	0	0	0	0
Days Invested Cash on Hand Target - 90 Days	15,630,226	1,457,257	5,242,036	22,329,519
Current Percentage of Operating Cash	32.0%	30.7%	33.7%	32.3%
Over/(Under) Target	(2,546,605)	(273,585)	(674,967)	(3,495,157)
Share of Investments	-	-	-	-
Amount Needed to Fulfill Fund Balance Policy	<u>(2,546,605)</u>	<u>(273,585)</u>	<u>(674,967)</u>	<u>(3,495,157)</u>

North Central Health Care
Review of Services in Marathon County
For the Period Ending June 30, 2024

	Revenue			Expense			Net Income/ (Loss)	Variance From Budget
	Actual	Budget	Variance	Actual	Budget	Variance		
Direct Services								
Outpatient Services	2,535,343	3,041,300	(505,957)	2,746,994	3,318,405	571,411	(211,651)	65,454
Community Treatment-Adult	2,876,499	3,218,284	(341,785)	3,197,461	3,567,635	370,174	(320,962)	28,389
Community Treatment-Youth	3,136,289	3,473,075	(336,786)	3,430,891	3,372,988	(57,902)	(294,602)	(394,689)
Hope House Sober Living	41,447	49,621	(8,174)	50,462	49,586	(876)	(9,015)	(9,050)
Demand Transportation	192,613	231,533	(38,920)	246,487	298,034	51,547	(53,874)	12,627
Jail Meals	74,265	-	74,265	39,464	-	(39,464)	34,801	34,801
Aquatic Services	645,344	696,483	(51,139)	478,927	816,648	337,722	166,417	286,582
Birth To Three	259,720	-	259,720	259,720	-	(259,720)	-	-
Mount View Care Center	11,277,491	12,701,432	(1,423,942)	11,084,637	12,195,378	1,110,740	192,853	(313,201)
	<u>21,039,011</u>	<u>23,411,728</u>	<u>(2,372,718)</u>	<u>21,535,043</u>	<u>23,618,675</u>	<u>2,083,632</u>	<u>(496,032)</u>	<u>(289,085)</u>
Shared Services								
Adult Behavioral Health Hospital	3,032,287	3,156,812	(124,525)	2,378,124	2,679,773	301,649	654,163	177,124
Youth Behavioral Health Hospital	1,397,907	1,124,352	273,555	1,130,966	1,479,273	348,307	266,940	621,861
Residency Program	70,742	325,615	(254,873)	100,195	391,466	291,271	(29,452)	36,398
Supportive Employment Program	108,627	116,535	(7,908)	117,415	123,863	6,448	(8,787)	(1,459)
Crisis Services	1,258,099	1,383,136	(125,037)	1,071,026	1,189,848	118,822	187,073	(6,216)
Adult Crisis Stabilization Facility	1,186,976	1,014,581	172,396	760,604	825,942	65,338	426,372	237,734
Youth Crisis Stabilization Facility	551,317	535,054	16,262	450,300	447,754	(2,546)	101,017	13,717
Pharmacy	2,659,340	3,013,612	(354,272)	2,615,075	3,216,856	601,781	44,265	247,509
Lakeside Recovery MMT	476,280	656,291	(180,011)	553,725	594,239	40,514	(77,444)	(139,497)
Adult Protective Services	293,828	358,910	(65,082)	304,782	407,940	103,159	(10,954)	38,076
Contracted Services (Out of County Placements)	-	-	-	677,370	-	(677,370)	(677,370)	(677,370)
	<u>11,035,404</u>	<u>11,684,898</u>	<u>(649,494)</u>	<u>10,159,582</u>	<u>11,356,954</u>	<u>1,197,373</u>	<u>875,822</u>	<u>547,879</u>
Excess Revenue/(Expense)	32,074,414	35,096,626	(3,022,211)	31,694,625	34,975,629	3,281,005	379,790	258,794

North Central Health Care
Review of Services in Lincoln County
For the Period Ending June 30, 2024

	Revenue			Expense			Net Income/ (Loss)	Variance From Budget
	Actual	Budget	Variance	Actual	Budget	Variance		
Direct Services								
Outpatient Services	584,759	630,441	(45,681)	459,787	527,020	67,233	124,972	21,552
Community Treatment-Adult	396,304	475,831	(79,527)	418,463	533,358	114,895	(22,159)	35,368
Community Treatment-Youth	880,434	1,029,491	(149,057)	930,876	1,002,732	71,856	(50,442)	(77,200)
Pine Crest Nursing Home	7,282,599	-	7,282,599	6,728,838	-	(6,728,838)	553,761	553,761
	<u>9,144,096</u>	<u>2,135,763</u>	<u>7,008,334</u>	<u>8,537,964</u>	<u>2,063,110</u>	<u>(6,474,853)</u>	<u>606,132</u>	<u>533,480</u>
Shared Services								
Adult Behavioral Health Hospital	623,689	649,327	(25,638)	489,623	551,729	62,105	134,066	36,468
Youth Behavioral Health Hospital	286,874	230,552	56,321	232,851	304,562	71,712	54,023	128,033
Residency Program	14,565	67,040	(52,475)	20,629	80,597	59,969	(6,064)	7,494
Supportive Employment Program	22,365	23,993	(1,628)	24,174	25,502	1,328	(1,809)	(300)
Crisis Services	185,685	211,428	(25,743)	220,510	244,973	24,464	(34,825)	(1,280)
Adult Crisis Stabilization Facility	244,382	208,888	35,494	156,598	170,050	13,452	87,784	48,946
Youth Crisis Stabilization Facility	113,509	110,160	3,348	92,711	92,186	(524)	20,798	2,824
Pharmacy	547,522	620,462	(72,940)	538,408	662,307	123,899	9,114	50,959
Lakeside Recovery MMT	81,567	118,629	(37,062)	114,004	122,346	8,341	(32,437)	(28,720)
Adult Protective Services	59,840	73,240	(13,400)	62,750	83,989	21,239	(2,910)	7,839
Contracted Services (Out of County Placements)	-	-	-	139,461	-	(139,461)	(139,461)	(139,461)
	<u>2,179,998</u>	<u>2,313,720</u>	<u>(133,722)</u>	<u>2,091,720</u>	<u>2,338,242</u>	<u>246,523</u>	<u>88,278</u>	<u>112,801</u>
Excess Revenue/(Expense)	11,324,094	4,449,482	6,874,612	10,629,684	4,401,353	(6,228,331)	694,410	646,281

North Central Health Care
Review of Services in Langlade County
For the Period Ending June 30, 2024

	Revenue			Expense			Net Income/ (Loss)	Variance From Budget
	Actual	Budget	Variance	Actual	Budget	Variance		
Direct Services								
Outpatient Services	412,424	509,497	(97,073)	362,497	381,581	19,083	49,927	(77,989)
Community Treatment-Adult	146,822	213,911	(67,090)	238,295	384,742	146,446	(91,474)	79,357
Community Treatment-Youth	720,212	750,900	(30,687)	727,213	752,234	25,021	(7,001)	(5,666)
Sober Living	39,358	23,049	16,309	32,235	36,433	4,198	7,122	20,507
Adult Day Services	165,495	186,942	(21,447)	159,957	161,777	1,819	5,537	(19,627)
	<u>1,484,310</u>	<u>1,684,298</u>	<u>(199,988)</u>	<u>1,520,198</u>	<u>1,716,767</u>	<u>196,569</u>	<u>(35,888)</u>	<u>(3,419)</u>
Shared Services								
Adult Behavioral Health Hospital	368,366	385,952	(17,586)	335,853	378,453	42,601	32,514	25,015
Youth Behavioral Health Hospital	196,961	158,328	38,633	159,722	208,912	49,190	37,240	87,823
Residency Program	9,991	45,985	(35,995)	14,150	55,285	41,135	(4,159)	5,140
Supportive Employment Program	15,341	16,458	(1,117)	16,582	17,493	911	(1,241)	(206)
Crisis Services	80,936	98,594	(17,658)	151,257	168,037	16,781	(70,321)	(878)
Adult Crisis Stabilization Facility	167,632	143,285	24,347	107,417	116,644	9,227	60,215	33,574
Youth Crisis Stabilization Facility	77,860	75,563	2,297	63,594	63,234	(360)	14,266	1,937
Pharmacy	375,568	425,600	(50,032)	369,316	454,303	84,987	6,251	34,955
Lakeside Recovery MMT	55,950	81,372	(25,422)	78,200	83,922	5,722	(22,250)	(19,701)
Adult Protective Services	43,021	52,213	(9,191)	43,043	57,612	14,569	(22)	5,377
Contracted Services (Out of County Placements)	-	-	-	95,662	-	(95,662)	(95,662)	(95,662)
	<u>1,391,626</u>	<u>1,483,351</u>	<u>(91,725)</u>	<u>1,434,795</u>	<u>1,603,895</u>	<u>169,100</u>	<u>(43,170)</u>	<u>77,375</u>
Excess Revenue/(Expense)	2,875,936	3,167,649	(291,713)	2,954,994	3,320,662	365,669	(79,058)	73,956